### **School Info**

We agree to release the institution's data to the conference: Yes

### **Institutional Contacts:**

Primary Contact M Title: Assistant AD - Business &

**Person:** Finance

Phone: 2255780680 Email: mlabor5@lsu.edu

**CEO**: Dr. F. King Alexander **CEO** Email: fka@lsu.edu

University CFO: Mr. Mark Ewing University CFO Email: mrewing@lsu.edu

**Audit Firm:** Louisiana Legislative **AUP Report Issuance** 01/15/2019

Auditor **Date:** 

#### Classification & Conference:

**NCAA Primary Division:** I-FBS

Athletic Conference: Southeastern Conference

# Undergraduates by Gender:

|                        | Number | Percent |
|------------------------|--------|---------|
| Male Undergraduates:   | 10,492 | 47.8%   |
| Female Undergraduates: | 11,457 | 52.2%   |
| Total Undergraduates:  | 21.949 |         |

## Sports Sponsorship:

| Sport            | <b>Men's Teams Only</b> | Women's Teams Only | <b>Mixed Teams</b> |
|------------------|-------------------------|--------------------|--------------------|
| Baseball         | X                       |                    |                    |
| Basketball       | X                       | X                  |                    |
| Beach Volleyball |                         | X                  |                    |
| Bowling          |                         |                    |                    |
| Cross Country    | X                       | X                  |                    |
| Equestrian       |                         |                    |                    |
| Fencing          |                         |                    |                    |
| Field Hockey     |                         |                    |                    |
| Football         | X                       |                    |                    |
| Golf             | X                       | X                  |                    |

| Sport               | <b>Men's Teams Only</b> | Women's Teams Only | <b>Mixed Teams</b> |
|---------------------|-------------------------|--------------------|--------------------|
| Gymnastics          |                         | X                  |                    |
| Ice Hockey          |                         |                    |                    |
| Lacrosse            |                         |                    |                    |
| Rifle               |                         |                    |                    |
| Rowing              |                         |                    |                    |
| Rugby               |                         |                    |                    |
| Skiing              |                         |                    |                    |
| Soccer              |                         | X                  |                    |
| Softball            |                         | X                  |                    |
| Swimming and Diving | X                       | X                  |                    |
| Tennis              | X                       | X                  |                    |
| Track, Indoor       | X                       | X                  |                    |
| Track, Outdoor      | X                       | X                  |                    |
| Triathlon           |                         |                    |                    |
| Volleyball          |                         | X                  |                    |
| Water Polo          |                         |                    |                    |
| Wrestling           |                         |                    |                    |
| Others              |                         |                    |                    |
| Totals              | 9                       | 12                 | 0                  |

**Revenue/Expense Summary** 

| ₹.  | Revenue/Expense Summary  |
|---|--|
| Item  | <b>Amount Definition</b>   |
| enues                                       |  |
| Ticket Sales                                | \$40,281,805 Input revenue received for sales of admissions to athletic events. This may include:  |
|   | <ul> <li>Public and faculty sales.</li> </ul>  |
|   | • Student sales  |
|   | <ul> <li>Shipping and Handling fees.</li> </ul>  |
|   | Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).  |
| Direct State or Other<br>Government Support | \$0 Input state, municipal, federal and other appropriations made in support of athletics.   |
|   | This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.   |
|   | This amount also includes state funded employee benefits.<br>Corresponding expenses should be reported in Categories 22 and 24.  |
|   | Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).                                      |
| Student Fees                                | \$0 Input student fees assessed and restricted for support of intercollegiate athletics.   |
| Direct Institutional<br>Support             | \$0 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:   |
|   | • Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)   |
|   | <ul> <li>Federal work study support for student workers employed by<br/>athletics.</li> </ul>  |
|   | • Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17. |
|   | Direct State or Other<br>Government Support  Student Fees  Direct Institutional  |

| ID | Item  | Amount      | Definition  |
|----|---|-------------|---|
| 5  | Less - Transfers to<br>Institution  | \$0         | If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.   |
| 6  | Indirect Institutional<br>Support   | \$0         | Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:   |
|    |   |             | <ul> <li>Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.</li> <li>Facilities maintenance.</li> <li>Security.</li> <li>Risk Management.</li> <li>Utilities.</li> <li>Do not include depreciation.</li> <li>Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.</li> </ul> |
| 6A | Indirect Institutional<br>Support - Athletic<br>Facilities Debt Service,<br>Lease and Rental Fees | \$0         | Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.  Do not report depreciation.   |
|    |   |             | Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.   |
| 7  | Guarantees  | \$4,000,000 | Input revenue received from participation in away games.  |

| ID | Item          | Amount       | Definition   |
|----|---------------|--------------|--|
| 8  | Contributions | \$33,191,089 | Input contributions <b>provided</b> <u>and</u> used by athletics in the reporting year including:  |
|    |               |              | • Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program. |
|    |               |              | • Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.  |
|    |               |              | • Amounts received above face value for tickets.   |
|    |               |              | Contributions shall include cash and marketable securities.  |
|    |               |              | Do not report:   |
|    |               |              | • Pledges until funds are provided to athletics for use.   |
|    |               |              | • Contributions to be used in other reporting years.   |
| 9  | In-Kind       | \$1,879,591  | Input market value of in-kind contributions in the reporting year including:   |
|    |               |              | Dealer provided automobiles.   |
|    |               |              | • Equipment.   |
|    |               |              | • Services.  |
|    |               |              | Nutritional product.   |
|    |               |              | All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.                                     |
|    |               |              | Please offset in-kind values in the appropriate expense category.  |

| ID | Item  | Amount       | Definition   |
|----|---|--------------|--|
| 10 | Compensation and<br>Benefits provided by a<br>third party | \$0          | Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:  |
|    |   |              | • Car stipend.   |
|    |   |              | • Country club membership.   |
|    |   |              | • Allowances for clothing, housing, entertainment.   |
|    |   |              | • Speaking fees.   |
|    |   |              | • Camps compensation.  |
|    |   |              | Media income.  |
|    |   |              | • Shoe and apparel income.   |
|    |   |              | The total of this category should equal expense Categories 23 and 25 combined.   |
| 11 | Media Rights  | \$38,878,432 | Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.   |
|    |   |              | Consult with your conference offices if you do not have the media rights distribution amount available.  |
| 12 | NCAA Distributions  | \$2,415,923  | Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.  |
|    |   |              | In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.  |
| 13 | Conference<br>Distributions (Non<br>Media and Non Bowl)   | \$9,523,276  | Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).                                       |
|    |   |              | Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19. |

| ID | Item  | Amount      | Definition   |
|----|---|-------------|--|
| 14 | Program, Novelty,<br>Parking and                      | \$7,330,901 | Input revenues from:   |
|    | Concession Sales                                      |             | • Game Programs.   |
|    |   |             | • Novelties.   |
|    |   |             | • Food and Concessions.  |
|    |   |             | • Parking.   |
|    |   |             | Advertising should be included in Category 15.   |
| 15 | Royalties, Licensing,<br>Advertisement and            | \$3,073,470 | Input revenues from:   |
|    | Sponsorships  |             | • Sponsorships.  |
|    |   |             | • Licensing Agreements.  |
|    |   |             | • Advertisement.   |
|    |   |             | • Royalties.   |
|    |   |             | • In-kind products and services as part of sponsorship agreement.  |
|    |   |             | An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.  |
| 16 | Sports Camp Revenues                                  | \$0         | Input amounts received by the athletics department for sports camps and clinics.   |
| 17 | Athletics Restricted Endowment and Investments Income | \$1,019,788 | Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u> .   |
|    |   |             | This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4. |
|    |   |             | Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.   |
| 18 | Other Operating<br>Revenue                            | \$2,023,129 | Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.  |
|    |   |             | If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.   |

| ID   | Item                        | Amount        | Definition   |
|------|-----------------------------|---------------|--|
| 19   | Bowl Revenues               | \$1,805,392   | Input all amounts received related to participation in a post-season bowl game, including:   |
|      |                             |               | • Expense reimbursements.  |
|      |                             |               | • Ticket sales.  |
|      | Total Operating<br>Revenues | \$145,422,796 | Total of Categories 1-19.  |
| Ехре | enses                       |               |  |
| 20   | Athletic Student Aid        | \$15,971,402  | Input the total amount of athletic student-aid for the reporting year including:   |
|      |                             |               | • Summer school.   |
|      |                             |               | • Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).   |
|      |                             |               | • Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).  |
|      |                             |               | Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7. |
|      |                             |               | Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).   |
|      |                             |               | Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.   |
|      |                             |               | This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic  |

student aid section within the NCAA Financial Reporting System

when the CA import feature is selected.

| ID | Item   | Amount       | Definition  |
|----|--|--------------|---|
| 21 | Guarantees   | \$3,101,065  | Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.   |
| 22 | Coaching Salaries,<br>Benefits and Bonuses<br>paid by the University<br>and Related Entities | \$26,501,120 | Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:  |
|    |  |              | • Gross wages and bonuses.  |
|    |  |              | • Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.   |
|    |  |              | Place any severance payments in Category 26.  |
|    |  |              | Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.   |
| 23 | Coaching Salaries,<br>Benefits and Bonuses<br>paid by a Third Party                          | \$0          | Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:  |
|    |  |              | • Car stipend.  |
|    |  |              | • Country club membership.  |
|    |  |              | • Allowances for clothing, housing, entertainment.  |
|    |  |              | • Speaking fees.  |
|    |  |              | • Camps compensation.   |
|    |  |              | Media income.      Income. |
|    |  |              | Shoe and apparel income.  |
|    |  |              | Expense Category 23 and 25 should equal Category 10.  |
|    |  |              | Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.   |

Amount

Item

Benefits and Bonuses

paid by the University and Related Entities

Support Staff/

Administrative

Compensation,

Support Staff/

Administrative

Compensation,

Benefits and Bonuses paid by Third Party

ID

24

25

26

27

Recruiting

| Severance Payments | \$325,03 |
|--------------------|----------|
|                    |          |

Expense Category 23 and 25 should equal Category 10. 39 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

\$2,661,602 Input transportation, lodging and meals for prospective studentathletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

| ID | Item  | Amount      | Definition   |
|----|---|-------------|--|
| 28 | Team Travel                                 | \$6,376,755 | Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.  Note: Expenses related to post-season bowls should be included in Category 41. |
| 29 | Sports Equipment,<br>Uniforms and Supplies  | \$3,908,350 | Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.  Note: Expenses related to post-season bowls should be included in   |
|    |   |             | Category 41.   |
| 30 | Game Expenses                               | \$7,756,189 | Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.   |
|    |   |             | Note: Expenses related to post-season bowls should be included in Category 41.   |
| 31 | Fund Raising,<br>Marketing and<br>Promotion | \$1,133,002 | Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.   |
| 32 | Sports Camp Expenses                        | \$0         | Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.   |
| 33 | Spirit Groups                               | \$1,028,408 | Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.  |
|    |   |             | Note: Expenses related to post-season bowls should be included in Category 41.   |

| ID | Item  | Amount       | Definition   |
|----|---|--------------|--|
| 34 | Athletic Facilities Debt<br>Service, Leases and<br>Rental Fee | \$13,455,276 | Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).  |
|    |   |              | Do not report depreciation.  |
|    |   |              | Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A. |
| 35 | Direct Overhead and<br>Administrative<br>Expenses             | \$11,423,415 | Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:   |
|    | r   |              | • Administrative/Overhead fees charged by the institution to athletics.  |
|    |   |              | • Facilities maintenance.  |
|    |   |              | • Security.  |
|    |   |              | • Risk Management.   |
|    |   |              | • Utilities.   |
|    |   |              | • Equipment Repair.  |
|    |   |              | • Telephone.   |
|    |   |              | Other Administrative Expenses.   |
| 36 | Indirect Institutional<br>Support                             | \$0          | Input overhead and administrative expenses <b>NOT</b> paid by or charged directly to athletics including:  |
|    |   |              | • Administrative/Overhead fees <u>not charged</u> by the institution to athletics.   |
|    |   |              | • Facilities maintenance.  |
|    |   |              | • Security.  |
|    |   |              | • Risk Management.   |
|    |   |              | • Utilities.   |
|    |   |              | • Equipment Repair.  |
|    |   |              | • Telephone.   |
|    |   |              | Other Administrative Expenses.   |
|    |   |              | Do not report depreciation.  |
|    |   |              | Note: This category should equal Category 6.   |

| ID  | Item                               | Amount        | Definition   |
|-----|------------------------------------|---------------|--|
| 37  | Medical Expenses and Insurance     | \$967,368     | Input medical expenses and medical insurance premiums for student-athletes.  |
| 38  | Memberships and<br>Dues            | \$118,466     | Input memberships, conference and association dues.  |
| 39  | Student-Athlete Meals (non-travel) | \$1,270,132   | Include meal allowance and food/snacks provided to student-athletes.   |
|     |                                    |               | Note: Meals provided during team travel should be reported in Category 28.   |
| 40  | Other Operating Expenses           | \$19,012,093  | Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:                 |
|     |                                    |               | • Non-team travel (conferences, etc.).   |
|     |                                    |               | • Team banquets and awards.  |
|     |                                    |               | If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.             |
| 41  | Bowl Expenses                      | \$1,524,401   | Input all expenditures related to participation in a post-season bowl game, including:   |
|     |                                    |               | • Team travel, lodging and meal expenses.  |
|     |                                    |               | Bonuses related to bowl participation.   |
|     |                                    |               | • Spirit groups.   |
|     |                                    |               | • Uniforms.  |
|     |                                    |               | Note: All post-season bowl related coaching compensation/<br>bonuses should be reported in Category 41A, Bowl Expenses –<br>Coaching Compensation/Bonuses. |
| 41A | Bowl Expenses - Coaching           | \$456,620     | Input all coaching bonuses related to participation in a post-season bowl game.  |
|     | Compensation/<br>Bonuses           |               | Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.  |
|     | Total Operating<br>Expenses        | \$137,451,520 | Total of Categories 20-41A.  |

## **Revenue/Expense Details**

1 Ticket Sales \$40,281,805 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

|                                       | Men's Teams Only W | Vomen's Teams Only No | t Allocated by Gender |
|---------------------------------------|--------------------|-----------------------|-----------------------|
| Revenues by Source                    | Ticket Sales       | Ticket Sales          | Ticket Sales          |
| Baseball                              | 2,656,485          |                       |                       |
| Basketball                            | 1,700,956          | 118,116               |                       |
| Beach Volleyball                      |                    |                       |                       |
| Football                              | 34,536,893         |                       |                       |
| Golf                                  |                    |                       |                       |
| Gymnastics                            |                    | 286,291               |                       |
| Soccer                                |                    |                       |                       |
| Softball                              |                    | 131,674               |                       |
| Swimming and Diving                   |                    |                       |                       |
| Tennis                                | 8,650              |                       |                       |
| Track and Field, X-Country            | 6,743              | 6,744                 |                       |
| Volleyball                            |                    |                       |                       |
| Others                                |                    |                       |                       |
| Subtotal All Teams                    | 38,909,727         | 542,825               | 0                     |
| Revenue Not Related to Specific Teams | S                  |                       | 829,253               |
| Total Revenue                         | 38,909,727         | 542,825               | 829,253               |

- 2 Direct State or Other Government Support
- \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

| Revenues by Source                       | Men's Teams Only<br>Direct State or Other<br>Government Support | Women's Teams Only<br>Direct State or Other<br>Government Support | Not Allocated by Gender<br>Direct State or Other<br>Government Support |
|--|---|---|--|
| Baseball                                 |   |   |  |
| Basketball                               |   |   |  |
| Beach Volleyball                         |   |   |  |
| Football                                 |   |   |  |
| Golf                                     |   |   |  |
| Gymnastics                               |   |   |  |
| Soccer                                   |   |   |  |
| Softball                                 |   |   |  |
| Swimming and Diving                      |   |   |  |
| Tennis                                   |   |   |  |
| Track and Field, X-Country               |   |   |  |
| Volleyball                               |   |   |  |
| Others                                   |   |   |  |
| Subtotal All Teams                       | 0   | (   | 0  |
| Revenue Not Related to<br>Specific Teams |   |   |  |
| Total Revenue                            | 0   | (   | 0  |

3 Student Fees

\$0 Input student fees assessed and restricted for support of intercollegiate athletics.

|                                       | Men's Teams Only Women's Teams Only Not Allocated by Gender |                     |                     |  |
|---------------------------------------|---|---------------------|---------------------|--|
| Revenues by Source                    | <b>Student Fees</b>   | <b>Student Fees</b> | <b>Student Fees</b> |  |
| Baseball                              |   |                     |                     |  |
| Basketball                            |   |                     |                     |  |
| Beach Volleyball                      |   |                     |                     |  |
| Football                              |   |                     |                     |  |
| Golf                                  |   |                     |                     |  |
| Gymnastics                            |   |                     |                     |  |
| Soccer                                |   |                     |                     |  |
| Softball                              |   |                     |                     |  |
| Swimming and Diving                   |   |                     |                     |  |
| Tennis                                |   |                     |                     |  |
| Track and Field, X-Country            |   |                     |                     |  |
| Volleyball                            |   |                     |                     |  |
| Others                                |   |                     |                     |  |
| Subtotal All Teams                    | 0   | (                   | 0                   |  |
| Revenue Not Related to Specific Teams | S   |                     |                     |  |
| Total Revenue                         | 0   | (                   | 0                   |  |

- 4 Direct Institutional Support
- \$0 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
  - Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
  - Federal work study support for student workers employed by athletics.
  - Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

|                                       | Men's Teams Only                | Women's Teams Only              | Not Allocated by<br>Gender   |  |
|---------------------------------------|---------------------------------|---------------------------------|------------------------------|--|
| Revenues by Source                    | Direct Institutional<br>Support | Direct Institutional<br>Support | Direct Institutional Support |  |
| Baseball                              |                                 |                                 |                              |  |
| Basketball                            |                                 |                                 |                              |  |
| Beach Volleyball                      |                                 |                                 |                              |  |
| Football                              |                                 |                                 |                              |  |
| Golf                                  |                                 |                                 |                              |  |
| Gymnastics                            |                                 |                                 |                              |  |
| Soccer                                |                                 |                                 |                              |  |
| Softball                              |                                 |                                 |                              |  |
| Swimming and Diving                   |                                 |                                 |                              |  |
| Tennis                                |                                 |                                 |                              |  |
| Track and Field, X-Country            |                                 |                                 |                              |  |
| Volleyball                            |                                 |                                 |                              |  |
| Others                                |                                 |                                 |                              |  |
| Subtotal All Teams                    | (                               | 0                               |                              |  |
| Revenue Not Related to Specific Teams |                                 |                                 |                              |  |
| Total Revenue                         | (                               | ) 0                             |                              |  |

5 Less -Transfers to Institution \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

| Revenues by Source                    | Men's Teams Only<br>Less - Transfers to<br>Institution | Women's Teams Only<br>Less - Transfers to<br>Institution | Not Allocated by Gender<br>Less - Transfers to<br>Institution |
|---------------------------------------|--|--|---|
| Baseball                              |  |  |   |
| Basketball                            |  |  |   |
| Beach Volleyball                      |  |  |   |
| Football                              |  |  |   |
| Golf                                  |  |  |   |
| Gymnastics                            |  |  |   |
| Soccer                                |  |  |   |
| Softball                              |  |  |   |
| Swimming and Diving                   |  |  |   |
| Tennis                                |  |  |   |
| Track and Field, X-Country            |  |  |   |
| Volleyball                            |  |  |   |
| Others                                |  |  |   |
| Subtotal All Teams                    | (  | 0  | 0   |
| Revenue Not Related to Specific Teams |  |  |   |
| Total Revenue                         | (  | 0  | 0   |

### 6 Indirect Institutional Support

- \$0 Input value of costs covered and services provided by the institution to athletics but not charged to athletics including:
  - Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
  - Facilities maintenance.
  - Security.
  - Risk Management.
  - Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

| Revenues by Source                       | Men's Teams Only<br>Indirect Institutional<br>Support | Women's Teams Only<br>Indirect Institutional<br>Support | Not Allocated by Gender<br>Indirect Institutional<br>Support |
|--|---|---|--|
| Baseball                                 |   |   |  |
| Basketball                               |   |   |  |
| Beach Volleyball                         |   |   |  |
| Football                                 |   |   |  |
| Golf                                     |   |   |  |
| Gymnastics                               |   |   |  |
| Soccer                                   |   |   |  |
| Softball                                 |   |   |  |
| Swimming and Diving                      |   |   |  |
| Tennis                                   |   |   |  |
| Track and Field, X-Country               |   |   |  |
| Volleyball                               |   |   |  |
| Others                                   |   |   |  |
| Subtotal All Teams                       | 0   | (   | 0  |
| Revenue Not Related to<br>Specific Teams |   |   |  |
| Total Revenue                            | 0   | (   | 0  |

- 6A Indirect Institutional
  Support Athletic Facilities
  Debt Service, Lease and
  Rental Fees
- \$0 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

| Revenues by<br>Source                       | Men's Teams Only<br>Indirect Institutional<br>Support - Athletic Facilities<br>Debt Service, Lease and<br>Rental Fees | Women's Teams Only<br>Indirect Institutional<br>Support - Athletic Facilities<br>Debt Service, Lease and<br>Rental Fees | Not Allocated by Gender<br>Indirect Institutional<br>Support - Athletic Facilities<br>Debt Service, Lease and<br>Rental Fees |
|---|---|---|--|
| Baseball                                    |   |   |  |
| Basketball                                  |   |   |  |
| Beach Volleyball                            |   |   |  |
| Football                                    |   |   |  |
| Golf  |   |   |  |
| Gymnastics                                  |   |   |  |
| Soccer                                      |   |   |  |
| Softball                                    |   |   |  |
| Swimming and Diving                         |   |   |  |
| Tennis                                      |   |   |  |
| Track and Field, X-Country                  |   |   |  |
| Volleyball                                  |   |   |  |
| Others                                      |   |   |  |
| Subtotal All<br>Teams                       | 0   | 0   | 0  |
| Revenue Not<br>Related to<br>Specific Teams |   |   |  |
| Total Revenue                               | 0   | 0   | 0  |

7 Guarantees

\$4,000,000 Input revenue received from participation in away games.

|                                       | Men's Teams Only Women's Teams Only Not Allocated by Gender |            |            |  |
|---------------------------------------|---|------------|------------|--|
| <b>Revenues by Source</b>             | Guarantees  | Guarantees | Guarantees |  |
| Baseball                              |   |            |            |  |
| Basketball                            |   |            |            |  |
| Beach Volleyball                      |   |            |            |  |
| Football                              | 4,000,000   |            |            |  |
| Golf                                  |   |            |            |  |
| Gymnastics                            |   |            |            |  |
| Soccer                                |   |            |            |  |
| Softball                              |   |            |            |  |
| Swimming and Diving                   |   |            |            |  |
| Tennis                                |   |            |            |  |
| Track and Field, X-Country            |   |            |            |  |
| Volleyball                            |   |            |            |  |
| Others                                |   |            |            |  |
| Subtotal All Teams                    | 4,000,000   | 0          | 0          |  |
| Revenue Not Related to Specific Teams | }   |            |            |  |
| Total Revenue                         | 4,000,000   | 0          | 0          |  |

- 8 Contributions \$33,191,089 Input contributions **provided** and used by athletics in the reporting year including:
  - Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
  - Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
  - Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

#### Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

| Revenues by Source                    | Men's Teams Only V<br>Contributions | Vomen's Teams Only No<br>Contributions | ot Allocated by Gender<br>Contributions |
|---------------------------------------|-------------------------------------|--|---|
| Baseball                              | 2,229,473                           | Contributions                          | Contributions                           |
| Basketball                            | 1,240,282                           | 47,427                                 |   |
| Beach Volleyball                      |                                     | 5,926                                  |   |
| Football                              | 22,129,595                          |  |   |
| Golf                                  | 222,304                             | 218,094                                |   |
| Gymnastics                            |                                     | 178,388                                |   |
| Soccer                                |                                     | 5,735                                  |   |
| Softball                              |                                     | 137,483                                |   |
| Swimming and Diving                   | 10,558                              | 10,558                                 |   |
| Tennis                                | 20,483                              | 2,335                                  |   |
| Track and Field, X-Country            | 54,703                              | 54,703                                 |   |
| Volleyball                            |                                     | 7,852                                  |   |
| Others                                |                                     |  |   |
| Subtotal All Teams                    | 25,907,398                          | 668,501                                | 0                                       |
| Revenue Not Related to Specific Teams |                                     |  | 6,615,190                               |
| Total Revenue                         | 25,907,398                          | 668,501                                | 6,615,190                               |

- 9 In-Kind \$1,879,591 Input market value of in-kind contributions in the reporting year including:
  - Dealer provided automobiles.
  - Equipment.
  - Services.
  - Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

|                                       | •         | omen's Teams Only Not | •       |
|---------------------------------------|-----------|-----------------------|---------|
| Revenues by Source                    | In-Kind   | In-Kind               | In-Kind |
| Baseball                              | 240,000   |                       |         |
| Basketball                            | 70,000    | 70,000                |         |
| Beach Volleyball                      |           | 30,000                |         |
| Football                              | 788,161   |                       |         |
| Golf                                  | 10,000    | 32,750                |         |
| Gymnastics                            |           | 30,000                |         |
| Soccer                                |           | 45,000                |         |
| Softball                              |           | 108,900               |         |
| Swimming and Diving                   | 21,000    | 21,000                |         |
| Tennis                                | 30,000    | 30,000                |         |
| Track and Field, X-Country            | 96,765    | 96,765                |         |
| Volleyball                            |           | 40,000                |         |
| Others                                |           |                       |         |
| Subtotal All Teams                    | 1,255,926 | 504,415               | 0       |
| Revenue Not Related to Specific Teams |           |                       | 119,250 |
| Total Revenue                         | 1,255,926 | 504,415               | 119,250 |

- 10 Compensation and Benefits provided by a third party
- \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
  - Car stipend.
  - Country club membership.
  - Allowances for clothing, housing, entertainment.
  - Speaking fees.
  - Camps compensation.
  - Media income.
  - Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

| Revenues by Source                    | Men's Teams Only<br>Compensation and Benefits<br>provided by a third party | Women's Teams Only<br>Compensation and Benefits<br>provided by a third party | Not Allocated by Gender<br>Compensation and Benefits<br>provided by a third party |
|---------------------------------------|--|--|---|
| Baseball                              |  |  |   |
| Basketball                            |  |  |   |
| Beach Volleyball                      |  |  |   |
| Football                              |  |  |   |
| Golf                                  |  |  |   |
| Gymnastics                            |  |  |   |
| Soccer                                |  |  |   |
| Softball                              |  |  |   |
| Swimming and Diving                   |  |  |   |
| Tennis                                |  |  |   |
| Track and Field, X-Country            |  |  |   |
| Volleyball                            |  |  |   |
| Others                                |  |  |   |
| Subtotal All Teams                    | 0  | 0  | 0   |
| Revenue Not Related to Specific Teams |  |  |   |
| Total Revenue                         | 0  | 0  | 0   |

11 Media Rights \$38,878,432 Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

|                                       | Men's Teams Only V | Vomen's Teams Only | y Not Allocated by Gender |
|---------------------------------------|--------------------|--------------------|---------------------------|
| <b>Revenues by Source</b>             | Media Rights       | Media Rights       | Media Rights              |
| Baseball                              |                    |                    |                           |
| Basketball                            | 3,326,953          |                    |                           |
| Beach Volleyball                      |                    |                    |                           |
| Football                              | 12,246,000         |                    |                           |
| Golf                                  |                    |                    |                           |
| Gymnastics                            |                    |                    |                           |
| Soccer                                |                    |                    |                           |
| Softball                              |                    |                    |                           |
| Swimming and Diving                   |                    |                    |                           |
| Tennis                                |                    |                    |                           |
| Track and Field, X-Country            |                    |                    |                           |
| Volleyball                            |                    |                    |                           |
| Others                                |                    |                    |                           |
| Subtotal All Teams                    | 15,572,953         | (                  | 0                         |
| Revenue Not Related to Specific Teams | S                  |                    | 23,305,479                |
| Total Revenue                         | 15,572,953         | (                  | 23,305,479                |

12 NCAA Distributio ns

\$2,415,923 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

| Revenues by Source                   | Men's Teams Only Wome NCAA Distributions NCAA | •       | Not Allocated by Gender NCAA Distributions |
|--------------------------------------|---|---------|--|
| Baseball                             | 61,801  |         |  |
| Basketball                           | 2,124,383                                     | 46,165  |  |
| Beach Volleyball                     |   | 8,925   |  |
| Football                             |   |         |  |
| Golf                                 | 20,000  |         |  |
| Gymnastics                           |   | 11,856  |  |
| Soccer                               |   |         |  |
| Softball                             |   | 88,786  |  |
| Swimming and Diving                  | 1,920   | 1,920   |  |
| Tennis                               |   | 2,566   |  |
| Track and Field, X-Country           | 17,750  | 17,751  |  |
| Volleyball                           |   | 12,100  |  |
| Others                               |   |         |  |
| Subtotal All Teams                   | 2,225,854                                     | 190,069 | 0  |
| Revenue Not Related to Specific Team | S   |         |  |
| Total Revenue                        | 2,225,854                                     | 190,069 | 0  |

13 Conference
Distributions (Non
Media and Non Bowl)

\$9,523,276 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

| Revenues by Source                    | Men's Teams Only<br>Conference Distributions<br>(Non Media and Non Bowl) | Women's Teams Only<br>Conference Distributions<br>(Non Media and Non Bowl) | Not Allocated by Gender<br>Conference Distributions<br>(Non Media and Non Bowl) |
|---------------------------------------|--|--|---|
| Baseball                              |  |  |   |
| Basketball                            | 343,135  |  |   |
| Beach Volleyball                      |  |  |   |
| Football                              | 7,593,299  |  |   |
| Golf                                  |  |  |   |
| Gymnastics                            |  |  |   |
| Soccer                                |  |  |   |
| Softball                              |  |  |   |
| Swimming and Diving                   |  |  |   |
| Tennis                                |  |  |   |
| Track and Field, X-Country            |  |  |   |
| Volleyball                            |  |  |   |
| Others                                |  |  |   |
| Subtotal All Teams                    | 7,936,434  | 0  | 0   |
| Revenue Not Related to Specific Teams |  |  | 1,586,842   |
| Total Revenue                         | 7,936,434  | 0  | 1,586,842   |

14 Program, Novelty, Parking and Concession Sales

\$7,330,901 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

| Revenues by Source                    | Men's Teams Only<br>Program, Novelty, Parking I<br>and Concession Sales | Women's Teams Only<br>Program, Novelty, Parking<br>and Concession Sales | Not Allocated by Gender<br>Program, Novelty, Parking<br>and Concession Sales |
|---------------------------------------|---|---|--|
| Baseball                              | 448,459   |   |  |
| Basketball                            | 106,090   | 9,800   |  |
| Beach Volleyball                      |   |   |  |
| Football                              | 2,940,310   |   |  |
| Golf                                  |   |   |  |
| Gymnastics                            |   |   |  |
| Soccer                                |   |   |  |
| Softball                              |   |   |  |
| Swimming and Diving                   |   |   |  |
| Tennis                                |   |   |  |
| Track and Field, X-Country            |   |   |  |
| Volleyball                            |   |   |  |
| Others                                |   |   |  |
| Subtotal All Teams                    | 3,494,859   | 9,800   | 0  |
| Revenue Not Related to Specific Teams |   |   | 3,826,242  |
| Total Revenue                         | 3,494,859   | 9,800   | 3,826,242  |

15 Royalties, Licensing, Advertisement and Sponsorships \$3,073,470 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

| Revenues by Source                    | Men's Teams Only<br>Royalties, Licensing,<br>Advertisement and<br>Sponsorships | Women's Teams Only<br>Royalties, Licensing,<br>Advertisement and<br>Sponsorships | Not Allocated by Gender<br>Royalties, Licensing,<br>Advertisement and<br>Sponsorships |
|---------------------------------------|--|--|---|
| Baseball                              |  |  |   |
| Basketball                            |  |  |   |
| Beach Volleyball                      |  |  |   |
| Football                              |  |  |   |
| Golf                                  |  |  |   |
| Gymnastics                            |  |  |   |
| Soccer                                |  |  |   |
| Softball                              |  |  |   |
| Swimming and Diving                   |  |  |   |
| Tennis                                |  |  |   |
| Track and Field, X-Country            |  |  |   |
| Volleyball                            |  |  |   |
| Others                                |  |  |   |
| Subtotal All Teams                    | 0  |  | 0   |
| Revenue Not Related to Specific Teams |  |  | 3,073,470   |
| Total Revenue                         | 0  |  | 3,073,470   |

16 Sports Camp Revenues \$0 Input amounts received by the athletics department for sports camps and clinics.

|                                       | Men's Teams Only        | Women's Teams Only      | Not Allocated by<br>Gender  |
|---------------------------------------|-------------------------|-------------------------|-----------------------------|
| <b>Revenues by Source</b>             | Sports Camp<br>Revenues | Sports Camp<br>Revenues | <b>Sports Camp Revenues</b> |
| Baseball                              |                         |                         |                             |
| Basketball                            |                         |                         |                             |
| Beach Volleyball                      |                         |                         |                             |
| Football                              |                         |                         |                             |
| Golf                                  |                         |                         |                             |
| Gymnastics                            |                         |                         |                             |
| Soccer                                |                         |                         |                             |
| Softball                              |                         |                         |                             |
| Swimming and Diving                   |                         |                         |                             |
| Tennis                                |                         |                         |                             |
| Track and Field, X-Country            |                         |                         |                             |
| Volleyball                            |                         |                         |                             |
| Others                                |                         |                         |                             |
| Subtotal All Teams                    | (                       | 0                       | 0                           |
| Revenue Not Related to Specific Teams |                         |                         |                             |
| Total Revenue                         | (                       | 0                       | 0                           |

17 Athletics Restricted Endowment and Investments Income \$1,019,788 Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.

This category includes only restricted investment and endowment income **used** for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

| Revenues by Source                    | Men's Teams Only<br>Athletics Restricted<br>Endowment and<br>Investments Income | Women's Teams Only<br>Athletics Restricted<br>Endowment and<br>Investments Income | Not Allocated by Gender<br>Athletics Restricted<br>Endowment and<br>Investments Income |
|---------------------------------------|---|---|--|
| Baseball                              |   |   |  |
| Basketball                            |   |   |  |
| Beach Volleyball                      |   |   |  |
| Football                              |   |   |  |
| Golf                                  |   |   |  |
| Gymnastics                            |   |   |  |
| Soccer                                |   |   |  |
| Softball                              |   |   |  |
| Swimming and Diving                   |   |   |  |
| Tennis                                |   |   |  |
| Track and Field, X-Country            |   |   |  |
| Volleyball                            |   |   |  |
| Others                                |   |   |  |
| Subtotal All Teams                    | 0   | )   | 0  |
| Revenue Not Related to Specific Teams |   |   | 1,019,788  |
| Total Revenue                         | 0   | (   | 1,019,788  |

18 Other Operating Revenue

\$2,023,129 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

|                                       | Men's Teams Only        | Women's Teams Only         | Not Allocated by<br>Gender |
|---------------------------------------|-------------------------|----------------------------|----------------------------|
| Revenues by Source                    | Other Operating Revenue | Other Operating<br>Revenue | Other Operating Revenue    |
| Baseball                              | 275,000                 | )                          |                            |
| Basketball                            |                         |                            |                            |
| Beach Volleyball                      |                         |                            |                            |
| Football                              | 540,294                 | 1                          |                            |
| Golf                                  |                         |                            |                            |
| Gymnastics                            |                         |                            |                            |
| Soccer                                |                         |                            |                            |
| Softball                              |                         | 27,500                     |                            |
| Swimming and Diving                   |                         |                            |                            |
| Tennis                                |                         |                            |                            |
| Track and Field, X-Country            |                         |                            |                            |
| Volleyball                            |                         |                            |                            |
| Others                                |                         |                            |                            |
| Subtotal All Teams                    | 815,294                 | 27,500                     | 0                          |
| Revenue Not Related to Specific Teams |                         |                            | 1,180,335                  |
| Total Revenue                         | 815,294                 | 27,500                     | 1,180,335                  |

19 Bowl Revenues \$1,805,392 Input all amounts received related to participation in a post-season bowl game, including:

- Expense reimbursements.
- Ticket sales.

| Revenues by Source                    | Men's Teams Only V<br>Bowl Revenues | Women's Teams Only I<br>Bowl Revenues | Not Allocated by Gender<br>Bowl Revenues |
|---------------------------------------|-------------------------------------|---------------------------------------|--|
| Baseball                              | Down Revenues                       | Down Revenues                         | Down Revenues                            |
| Basketball                            |                                     |                                       |  |
| Beach Volleyball                      |                                     |                                       |  |
| Football                              | 1,805,392                           |                                       |  |
| Golf                                  |                                     |                                       |  |
| Gymnastics                            |                                     |                                       |  |
| Soccer                                |                                     |                                       |  |
| Softball                              |                                     |                                       |  |
| Swimming and Diving                   |                                     |                                       |  |
| Tennis                                |                                     |                                       |  |
| Track and Field, X-Country            |                                     |                                       |  |
| Volleyball                            |                                     |                                       |  |
| Others                                |                                     |                                       |  |
| Subtotal All Teams                    | 1,805,392                           | 0                                     | 0  |
| Revenue Not Related to Specific Teams |                                     |                                       |  |
| Total Revenue                         | 1,805,392                           | 0                                     | 0  |

Total Operating Revenues

\$145,422,796 Total of Categories 1-19.

|                                       | Men's Teams Only            | Women's Teams Only          | Not Allocated by<br>Gender  |
|---------------------------------------|-----------------------------|-----------------------------|-----------------------------|
| Revenues by Source                    | Total Operating<br>Revenues | Total Operating<br>Revenues | Total Operating<br>Revenues |
| Baseball                              | 5,911,218                   |                             |                             |
| Basketball                            | 8,911,799                   | 291,508                     |                             |
| Beach Volleyball                      |                             | 44,851                      |                             |
| Football                              | 86,579,944                  |                             |                             |
| Golf                                  | 252,304                     | 250,844                     |                             |
| Gymnastics                            |                             | 506,535                     |                             |
| Soccer                                |                             | 50,735                      |                             |
| Softball                              |                             | 494,343                     |                             |
| Swimming and Diving                   | 33,478                      | 33,478                      |                             |
| Tennis                                | 59,133                      | 34,901                      |                             |
| Track and Field, X-Country            | 175,961                     | 175,963                     |                             |
| Volleyball                            |                             | 59,952                      |                             |
| Others                                |                             |                             |                             |
| Subtotal All Teams                    | 101,923,837                 | 1,943,110                   | 0                           |
| Revenue Not Related to Specific Teams |                             |                             | 41,555,849                  |
| Total Revenue                         | 101,923,837                 | 1,943,110                   | 41,555,849                  |

**Reporting Year (FY): 2018** 

20 Athletic Total Dollar Student Amount Aid

\$15,971,402 Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Total 250.53
Equivalencies
Awarded
Total Students 366
Receiving Aid

Male Athlete Scholarships

| Sport  | Athletic Aid<br>Equivalency<br>(A) | Exhausted Eligibility or Medical Equivalency (B) | Total Equivalencies<br>Awarded in<br>2017-2018 (A+B) | Number of<br>Students Receiving<br>Athletic Aid | Total Dollar<br>Amount |
|--|------------------------------------|--|--|---|------------------------|
| Baseball                                     | 11.68                              |  | 11.68  | 27  | 638,720                |
| Basketball                                   | 13                                 | 2.5  | 15.5   | 16  | 912,956                |
| Football                                     | 77.22                              | 0.84   | 78.06  | 86  | 4,797,976              |
| Golf   | 3.95                               |  | 3.95   | 8   | 150,838                |
| Swimming and Diving                          | 9.8                                | 0.01   | 9.81   | 25  | 741,453                |
| Tennis                                       | 4.49                               | 0.32   | 4.81   | 8   | 293,295                |
| Track and Field, X-Country                   | 12.02                              | 1.82   | 13.84  | 24  | 913,635                |
| Expenses Not<br>Related to<br>Specific Teams |                                    |  | 0  |   |                        |
| Totals                                       | 132.16                             | 5.49   | 137.65   | 194   | 8,448,873              |

# Female Athlete Scholarships

| Sport  | Athletic Aid<br>Equivalency<br>(A) | Exhausted<br>Eligibility or<br>Medical<br>Equivalency (B) | Total Equivalencies<br>Awarded in<br>2017-2018 (A+B) | Number of<br>Students Receiving<br>Athletic Aid | Total Dollar<br>Amount |
|--|------------------------------------|---|--|---|------------------------|
| Basketball                                   | 13                                 | 1   | 14   | . 14  | 944,426                |
| Beach Volleyball                             | 4.98                               |   | 4.98   | 14  | 272,012                |
| Golf   | 5.17                               |   | 5.17   | 7   | 252,013                |
| Gymnastics                                   | 12                                 |   | 12   | . 12  | 811,290                |
| Soccer                                       | 13.99                              |   | 13.99  | 24  | 786,560                |
| Softball                                     | 11.28                              | 1.03  | 12.31  | 21  | 710,205                |
| Swimming and Diving                          | 11.93                              | 2.03  | 13.96  | 32  | 741,454                |
| Tennis                                       | 6                                  | 1   | 7  | 8   | 386,776                |
| Track and Field, X-Country                   | 16.81                              | 0.66  | 17.47  | 28  | 913,635                |
| Volleyball                                   | 12                                 |   | 12   | . 12  | 731,364                |
| Expenses Not<br>Related to<br>Specific Teams |                                    |   | C  |   |                        |

| Sport  | Athletic Aid<br>Equivalency<br>(A) | Exhausted Eligibility or Medical Equivalency (B) | Total Equivalencies<br>Awarded in<br>2017-2018 (A+B) | Number of<br>Students Receiving<br>Athletic Aid | Total Dollar<br>Amount |
|--------|------------------------------------|--|--|---|------------------------|
| Totals | 107.16                             | 5.72   | 112.88   | 172   | 6,549,735              |

## Not Allocated by Gender Scholarships

| Sport  | Athletic Aid<br>Equivalency (A) | Exhausted Eligibility or Medical Equivalency (B) | Total Equivalencies<br>Awarded in<br>2017-2018 (A+B) | Number of<br>Students Receiving<br>Athletic Aid | Total<br>Dollar<br>Amount |
|--|---------------------------------|--|--|---|---------------------------|
| Expenses Not<br>Related to<br>Specific Teams |                                 |  | C  |   | 972,794                   |
| Totals                                       | 0                               |  | 0 0  | 0   | 972,794                   |

21 Guarantees \$3,101,065 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

| E  | •          | Vomen's Teams Only No | •          |
|--|------------|-----------------------|------------|
| <b>Expenses by Object of Expenditure</b> | Guarantees | Guarantees            | Guarantees |
| Baseball                                 | 56,727     |                       |            |
| Basketball                               | 634,000    | 57,500                |            |
| Beach Volleyball                         |            | 6,858                 |            |
| Football                                 | 2,285,000  |                       |            |
| Golf                                     |            |                       |            |
| Gymnastics                               |            | 3,810                 |            |
| Soccer                                   |            | 24,452                |            |
| Softball                                 |            | 3,000                 |            |
| Swimming and Diving                      |            |                       |            |
| Tennis                                   | 4,824      |                       |            |
| Track and Field, X-Country               | 12,447     | 12,447                |            |
| Volleyball                               |            |                       |            |
| Others                                   |            |                       |            |
| Subtotal All Teams                       | 2,992,998  | 108,067               | 0          |
| Expenses Not Related to Specific Teams   | <b>S</b>   |                       |            |
| Total Expenses                           | 2,992,998  | 108,067               | 0          |

- 22 Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities
- \$26,501,120 Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
  - Gross wages and bonuses.
  - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

- 23 Coaching Salaries, Benefits and Bonuses paid by a Third **Party**
- \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
  - Car stipend.
  - Country club membership.
  - Allowances for clothing, housing, entertainment.
  - Speaking fees.
  - Camps compensation.
  - Media income.
  - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

#### Men's Teams Coaching Expenses

|            | N        | Ien's | Teams Head Co    | Men's Teams Assistant Coaches |           |                    |              |
|------------|----------|-------|------------------|-------------------------------|-----------|--------------------|--------------|
| Sport      | Numbe FT | E     | Coaching         | Coaching                      | Numbe FTE | Coaching           | Coaching     |
|            | r of     | Sa    | laries, Benefits | Salaries,                     | r of      | Salaries, Benefits | Salaries,    |
|            | Positio  | an    | d Bonuses paid   | Benefits and                  | Positio   | and Bonuses paid   | Benefits and |
|            | ns       | by    | the University   | <b>Bonuses paid</b>           | ns        | by the University  | Bonuses paid |
|            |          |       | and Related      | by a Third                    |           | and Related        | by a Third   |
|            |          |       | Entities         | Party                         |           | <b>Entities</b>    | Party        |
| Baseball   | 1        | 1     | 1,530,198        |                               | 2 2       | 713,256            |              |
| Basketball | 1        | 1     | 2,697,413        |                               | 3 3       | 1,275,269          |              |
| Football   | 1        | 1     | 4,324,529        |                               | 9 9       | 7,945,860          |              |

|  | Men's Teams Head Coaches |     |   |  |                                |      | Men's Teams Assistant Coaches   |  |  |  |
|--|--------------------------|-----|---|--|--------------------------------|------|---|--|--|--|
| Sport                                  | Number of Positions      | s   | Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities | Coaching<br>Salaries,<br>Benefits and<br>Bonuses paid<br>by a Third<br>Party | Numbe<br>r of<br>Positio<br>ns | FTE  | Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities | Coaching<br>Salaries,<br>Benefits and<br>Bonuses paid<br>by a Third<br>Party |  |  |
| Golf                                   | 1                        | 1   | 387,632   |  | 1                              | 1    | 122,310   |  |  |  |
| Swimming and Diving                    | 2                        | 1   | 173,713   |  | 3                              | 1.5  | 126,866   |  |  |  |
| Tennis                                 | 2                        | 2   | 490,955   |  |                                |      |   |  |  |  |
| Track and Field, X-Country             | 1                        | 0.5 | 235,219   |  | 4                              | 2    | 310,077   |  |  |  |
| Subtotal All<br>Teams                  | 9                        | 7.5 | 9,839,659   | (  | ) 22                           | 18.5 | 10,493,638  | 0  |  |  |
| Expenses Not Related to Specific Teams |                          |     |   |  |                                |      |   |  |  |  |
| Total<br>Expenses                      |                          |     | 9,839,659   | (  | )                              |      | 10,493,638  | 0  |  |  |

## Women's Teams Coaching Expenses

|                     | Women's Teams Head Coaches |    |                         |                     |         |     | Women's Teams Assistant Coaches |                     |  |  |
|---------------------|----------------------------|----|-------------------------|---------------------|---------|-----|---------------------------------|---------------------|--|--|
| Sport               | <b>Numbe F</b>             | TE | Coaching                | Coaching            | Numbe l | FTE | Coaching                        | Coaching            |  |  |
|                     | r of                       |    | Salaries, Benefits      | Salaries,           | r of    |     | Salaries, Benefits              | Salaries,           |  |  |
|                     | <b>Positio</b>             |    | and Bonuses             | Benefits and        | Positio |     | and Bonuses                     | Benefits and        |  |  |
|                     | ns                         |    | paid by the             | <b>Bonuses paid</b> | ns      |     | paid by the                     | <b>Bonuses paid</b> |  |  |
|                     |                            |    | University and          | by a Third          |         |     | University and                  | by a Third          |  |  |
|                     |                            |    | <b>Related Entities</b> | Party               |         |     | <b>Related Entities</b>         | Party               |  |  |
| Basketball          | 1                          | 1  | 996,861                 |                     | 3       | 3   | 635,416                         |                     |  |  |
| Beach               | 1                          | 1  | 141,201                 |                     | 1       | 1   | 80,336                          |                     |  |  |
| Volleyball          |                            |    |                         |                     |         |     |                                 |                     |  |  |
| Golf                | 1                          | 1  | 208,191                 |                     | 1       | 1   | 96,300                          |                     |  |  |
| Gymnastics          | 1                          | 1  | 531,063                 |                     | 2       | 2   | 485,068                         |                     |  |  |
| Soccer              | 1                          | 1  | 202,613                 |                     | 2       | 2   | 173,042                         |                     |  |  |
| Softball            | 1                          | 1  | 591,063                 |                     | 2       | 2   | 323,517                         |                     |  |  |
| Swimming and Diving | 2                          | 1  | 173,713                 |                     | 3       | 1.5 | 126,866                         |                     |  |  |

|   | Women's Teams Head Coaches Women's Teams Assistant Coaches |     |   |  |                                |      | t Coaches   |  |
|---|--|-----|---|--|--------------------------------|------|---|--|
| Sport   | Number of Positions  |     | Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities | Coaching<br>Salaries,<br>Benefits and<br>Bonuses paid<br>by a Third<br>Party | Numbe<br>r of<br>Positio<br>ns | FTE  | Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities | Coaching<br>Salaries,<br>Benefits and<br>Bonuses paid<br>by a Third<br>Party |
| Tennis  | 2  | 2   | 389,620   |  |                                |      |   |  |
| Track and Field, X-Country                      | 1  | 0.5 | 235,220   |  | 4                              | 2    | 310,078   |  |
| Volleyball                                      |  |     | 268,457   |  |                                |      | 199,198   |  |
| Subtotal All<br>Teams                           | 11   | 9.5 | 3,738,002   | (  | 18                             | 14.5 | 2,429,821   | 0  |
| Expenses Not<br>Related to<br>Specific<br>Teams |  |     |   |  |                                |      |   |  |
| Total<br>Expenses                               |  |     | 3,738,002   | (  | )                              |      | 2,429,821   | 0  |

Reporting Year (FY): 2018

- 24 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related **Entities**
- \$20,460,817 Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:
  - Gross wages and bonuses.
  - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

- 25 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
- \$0 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
  - Car stipend.
  - Country club membership.
  - Allowances for clothing, housing, entertainment.
  - Speaking fees.
  - Camps compensation.
  - Media income.
  - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

**Men's Teams Only Women's Teams Only Not Allocated by Gender** Expenses by Support Staff/ Support Staff/ Support Staff/ Support Staff/ Support Staff/ Object of Administrative Administrative Administrative Administrative Administrative Expenditure Compensation, Compensation, Compensation, Compensation, Compensation, Benefits and **Benefits and Benefits and Benefits and Benefits and Benefits and Bonuses paid** Bonuses paid **Bonuses paid** Bonuses paid **Bonuses paid** Bonuses paid by the by Third Party by the by Third Party by the **by Third Party University and** University and University and Related Related Related **Entities Entities Entities** 247,165

Baseball

| Object of                              | Support Staff/<br>Administrative | Administrative<br>Compensation,<br>Benefits and<br>Bonuses paid<br>by Third Party | Support Staff/<br>Administrative<br>Compensation,<br>Benefits and<br>Bonuses paid | Administrative<br>Compensation,<br>Benefits and<br>Bonuses paid<br>by Third Party | Support Staff/<br>Administrative<br>Compensation,<br>Benefits and<br>Bonuses paid | Administrative<br>Compensation,<br>Benefits and<br>Bonuses paid<br>by Third Party |
|--|----------------------------------|---|---|---|---|---|
| Basketball                             | 431,742                          |   | 326,633   |   |   |   |
| Beach<br>Volleyball                    |                                  |   | 36,934  |   |   |   |
| Football                               | 2,090,557                        |   |   |   |   |   |
| Golf                                   | 26,941                           |   | 17,492  |   |   |   |
| Gymnastics                             |                                  |   | 87,307  |   |   |   |
| Soccer                                 |                                  |   | 70,541  |   |   |   |
| Softball                               |                                  |   | 160,688   |   |   |   |
| Swimming and Diving                    | 20,103                           |   | 20,104  |   |   |   |
| Tennis                                 | 27,803                           |   | 32,904  |   |   |   |
| Track and Field, X-Country             | 97,917                           |   | 97,917  |   |   |   |
| Volleyball                             |                                  |   | 47,439  |   |   |   |
| Others                                 |                                  |   |   |   |   |   |
| Subtotal All<br>Teams                  | 2,942,228                        | 0   | 897,959   | 0   | 0   | 0   |
| Expenses Not Related to Specific Teams |                                  |   |   |   | 16,620,630  |   |
| Total<br>Expenses                      | 2,942,228                        | 0   | 897,959   | 0   | 16,620,630  | 0   |

26 Severance Payments

Subtotal All Teams

**Total Expenses** 

**Teams** 

Expenses Not Related to Specific

\$325,039 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

#### Men's Teams Only Women's Teams OnlyNot Allocated by Gender **Expenses by Object of Expenditure Severance Payments Severance Payments Severance Payments** Baseball Basketball 14,554 Beach Volleyball 2,308 Football 191,495 Golf Gymnastics 9,375 Soccer Softball Swimming and Diving 4,687 4,688 Tennis 2,677 Track and Field, X-Country 7,211 7,212 Volleyball 4,788 Others

206,070

206,070

42,925

42,925

0

76,044

76,044

27 Recruiting \$2,661,602 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

|  | Men's Teams Only W | omen's Teams Only Not | t Allocated by Gender |
|--|--------------------|-----------------------|-----------------------|
| <b>Expenses by Object of Expenditure</b> | Recruiting         | Recruiting            | Recruiting            |
| Baseball                                 | 135,912            |                       |                       |
| Basketball                               | 511,401            | 118,882               |                       |
| Beach Volleyball                         |                    | 24,120                |                       |
| Football                                 | 1,287,344          |                       |                       |
| Golf                                     | 42,139             | 40,900                |                       |
| Gymnastics                               |                    | 28,424                |                       |
| Soccer                                   |                    | 59,826                |                       |
| Softball                                 |                    | 47,064                |                       |
| Swimming and Diving                      | 39,602             | 39,603                |                       |
| Tennis                                   | 38,795             | 30,606                |                       |
| Track and Field, X-Country               | 82,739             | 82,739                |                       |
| Volleyball                               |                    | 51,506                |                       |
| Others                                   |                    |                       |                       |
| Subtotal All Teams                       | 2,137,932          | 523,670               | 0                     |
| Expenses Not Related to Specific Teams   |                    |                       |                       |
| Total Expenses                           | 2,137,932          | 523,670               | 0                     |

Team \$6,376,755 Input air and ground travel, lodging, meals and incidentals (including housing costs trave incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

|  | •           | •           | ot Allocated by Gender |
|--|-------------|-------------|------------------------|
| <b>Expenses by Object of Expenditure</b> | Team Travel | Team Travel | Team Travel            |
| Baseball                                 | 324,377     |             |                        |
| Basketball                               | 867,707     | 787,768     |                        |
| Beach Volleyball                         |             | 137,919     |                        |
| Football                                 | 1,651,100   |             |                        |
| Golf                                     | 173,350     | 113,174     |                        |
| Gymnastics                               |             | 294,484     |                        |
| Soccer                                   |             | 212,176     |                        |
| Softball                                 |             | 447,381     |                        |
| Swimming and Diving                      | 128,480     | 128,480     |                        |
| Tennis                                   | 85,400      | 129,287     |                        |
| Track and Field, X-Country               | 357,966     | 357,967     |                        |
| Volleyball                               |             | 179,513     |                        |
| Others                                   |             |             |                        |
| Subtotal All Teams                       | 3,588,380   | 2,788,149   | 0                      |
| Expenses Not Related to Specific Teams   |             |             | 226                    |
| Total Expenses                           | 3,588,380   | 2,788,149   | 226                    |

29 Sports Equipment, Uniforms and Supplies \$3,908,350 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of inkind equipment provided.

| Expenses by Object of Expenditure      | Men's Teams Only<br>Sports Equipment,<br>Uniforms and Supplies | Women's Teams Only<br>Sports Equipment,<br>Uniforms and Supplies | Not Allocated by Gender<br>Sports Equipment,<br>Uniforms and Supplies |
|--|--|--|---|
| Baseball                               | 496,413  |  |   |
| Basketball                             | 160,589  | 125,946  |   |
| Beach Volleyball                       |  | 84,237   |   |
| Football                               | 1,401,520  |  |   |
| Golf                                   | 53,431   | 89,639   |   |
| Gymnastics                             |  | 109,241  |   |
| Soccer                                 |  | 63,842   |   |
| Softball                               |  | 195,182  |   |
| Swimming and Diving                    | 49,965   | 49,965   |   |
| Tennis                                 | 80,883   | 64,828   |   |
| Track and Field, X-Country             | 219,773  | 219,773  |   |
| Volleyball                             |  | 56,130   |   |
| Others                                 |  |  |   |
| Subtotal All Teams                     | 2,462,574  | 1,058,783  | 0   |
| Expenses Not Related to Specific Teams |  |  | 386,993   |
| Total Expenses                         | 2,462,574  | 1,058,783  | 386,993   |

Game \$7,756,189 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

|  | •             | •             | ot Allocated by Gender |
|--|---------------|---------------|------------------------|
| <b>Expenses by Object of Expenditure</b> | Game Expenses | Game Expenses | Game Expenses          |
| Baseball                                 | 272,772       |               |                        |
| Basketball                               | 329,136       | 142,581       |                        |
| Beach Volleyball                         |               | 23,395        |                        |
| Football                                 | 614,935       |               |                        |
| Golf                                     | 30,298        | 25,193        |                        |
| Gymnastics                               |               | 67,713        |                        |
| Soccer                                   |               | 52,884        |                        |
| Softball                                 |               | 104,708       |                        |
| Swimming and Diving                      | 2,319         | 2,319         |                        |
| Tennis                                   | 57,674        | 49,858        |                        |
| Track and Field, X-Country               | 67,997        | 67,997        |                        |
| Volleyball                               |               | 32,738        |                        |
| Others                                   |               |               |                        |
| Subtotal All Teams                       | 1,375,131     | 569,386       | 0                      |
| Expenses Not Related to Specific Teams   | }             |               | 5,811,672              |
| Total Expenses                           | 1,375,131     | 569,386       | 5,811,672              |

Fund Raising, Marketing \$1,133,002 Input costs associated with fund raising, marketing and promotion for and Promotion media guides, brochures, recruiting publications and such.

| Expenses by Object of Expenditure      | Men's Teams Only<br>Fund Raising, Marketing<br>and Promotion | Women's Teams Only<br>Fund Raising, Marketing<br>and Promotion | Not Allocated by Gender<br>Fund Raising, Marketing<br>and Promotion |
|--|--|--|---|
| Baseball                               | 115,095  |  |   |
| Basketball                             | 47,403   | 11,666   |   |
| Beach Volleyball                       |  |  |   |
| Football                               | 137,828  |  |   |
| Golf                                   | 5,775  | 8,714  |   |
| Gymnastics                             |  | 29,383   |   |
| Soccer                                 |  |  |   |
| Softball                               |  | 4,696  |   |
| Swimming and Diving                    | 2,380  | 2,380  |   |
| Tennis                                 |  |  |   |
| Track and Field, X-Country             | 16,392   | 16,392   |   |
| Volleyball                             |  |  |   |
| Others                                 |  |  |   |
| Subtotal All Teams                     | 324,873  | 73,231   | 0   |
| Expenses Not Related to Specific Teams |  |  | 734,898   |
| Total Expenses                         | 324,873  | 73,231   | 734,898   |

32 Sports
Camp
Expenses

\$0 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

|  | Men's Teams Only        | Women's Teams Only      | Not Allocated by<br>Gender  |
|--|-------------------------|-------------------------|-----------------------------|
| <b>Expenses by Object of Expenditure</b> | Sports Camp<br>Expenses | Sports Camp<br>Expenses | <b>Sports Camp Expenses</b> |
| Baseball                                 |                         |                         |                             |
| Basketball                               |                         |                         |                             |
| Beach Volleyball                         |                         |                         |                             |
| Football                                 |                         |                         |                             |
| Golf                                     |                         |                         |                             |
| Gymnastics                               |                         |                         |                             |
| Soccer                                   |                         |                         |                             |
| Softball                                 |                         |                         |                             |
| Swimming and Diving                      |                         |                         |                             |
| Tennis                                   |                         |                         |                             |
| Track and Field, X-Country               |                         |                         |                             |
| Volleyball                               |                         |                         |                             |
| Others                                   |                         |                         |                             |
| Subtotal All Teams                       | (                       | 0 0                     | 0                           |
| Expenses Not Related to Specific Teams   |                         |                         |                             |
| Total Expenses                           | (                       | 0                       | 0                           |

33 Spirit Groups \$1,028,408 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

|  | Men's Teams Only Women's Teams Only Not Allocated by Gender |               |               |  |
|--|---|---------------|---------------|--|
| <b>Expenses by Object of Expenditure</b> | Spirit Groups   | Spirit Groups | Spirit Groups |  |
| Baseball                                 |   |               |               |  |
| Basketball                               |   |               |               |  |
| Beach Volleyball                         |   |               |               |  |
| Football                                 |   |               |               |  |
| Golf                                     |   |               |               |  |
| Gymnastics                               |   |               |               |  |
| Soccer                                   |   |               |               |  |
| Softball                                 |   |               |               |  |
| Swimming and Diving                      |   |               |               |  |
| Tennis                                   |   |               |               |  |
| Track and Field, X-Country               |   |               |               |  |
| Volleyball                               |   |               |               |  |
| Others                                   |   |               |               |  |
| Subtotal All Teams                       | 0   | C             | 0             |  |
| Expenses Not Related to Specific Teams   |   |               | 1,028,408     |  |
| Total Expenses                           | 0   | C             | 1,028,408     |  |

34 Athletic Facilities
Debt Service,
Leases and Rental
Fee

\$13,455,276 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

| Expenses by Object of Expenditure      | Men's Teams Only<br>Athletic Facilities Debt<br>Service, Leases and Rental<br>Fee | Women's Teams Only<br>Athletic Facilities Debt<br>Service, Leases and Rental<br>Fee | Not Allocated by Gender<br>Athletic Facilities Debt<br>Service, Leases and Rental<br>Fee |
|--|---|---|--|
| Baseball                               |   |   |  |
| Basketball                             |   |   |  |
| Beach Volleyball                       |   |   |  |
| Football                               |   |   |  |
| Golf                                   |   |   |  |
| Gymnastics                             |   |   |  |
| Soccer                                 |   |   |  |
| Softball                               |   |   |  |
| Swimming and Diving                    |   |   |  |
| Tennis                                 |   |   |  |
| Track and Field, X-Country             |   |   |  |
| Volleyball                             |   |   |  |
| Others                                 |   |   |  |
| Subtotal All Teams                     | 0   | 0   | 0  |
| Expenses Not Related to Specific Teams |   |   | 13,455,276   |
| Total Expenses                         | 0   | 0   | 13,455,276   |

## 35 Direct Overhead and Administrative Expenses

## \$11,423,415 Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

| Expenses by Object of Expenditure      | Men's Teams Only<br>Direct Overhead and<br>Administrative Expenses | Women's Teams Only<br>Direct Overhead and<br>Administrative Expenses | Not Allocated by Gender<br>Direct Overhead and<br>Administrative Expenses |
|--|--|--|---|
| Baseball                               | 101,803  |  |   |
| Basketball                             | 21,786   | 12,083   |   |
| Beach Volleyball                       |  | 46,900   |   |
| Football                               | 322,833  |  |   |
| Golf                                   | 2,642  | 200  |   |
| Gymnastics                             |  | 6,278  |   |
| Soccer                                 |  | 3,257  |   |
| Softball                               |  | 19,096   |   |
| Swimming and Diving                    | 6,009  | 6,010  |   |
| Tennis                                 | 20,965   | 3,612  |   |
| Track and Field, X-Country             | 22,990   | 22,990   |   |
| Volleyball                             |  | 2,788  |   |
| Others                                 |  |  |   |
| Subtotal All Teams                     | 499,028  | 123,214  | 0   |
| Expenses Not Related to Specific Teams |  |  | 10,801,173  |
| Total Expenses                         | 499,028  | 123,214  | 10,801,173  |

36 Indirect Institutional Support

- \$0 Input overhead and administrative expenses **NOT** paid by or charged directly to athletics including:
  - Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
  - Facilities maintenance.
  - Security.
  - Risk Management.
  - Utilities.
  - Equipment Repair.
  - Telephone.
  - Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

| Expenses by Object of Expenditure      | Men's Teams Only<br>Indirect Institutional<br>Support | Women's Teams Only<br>Indirect Institutional<br>Support | Not Allocated by Gender<br>Indirect Institutional<br>Support |
|--|---|---|--|
| Baseball                               |   |   |  |
| Basketball                             |   |   |  |
| Beach Volleyball                       |   |   |  |
| Football                               |   |   |  |
| Golf                                   |   |   |  |
| Gymnastics                             |   |   |  |
| Soccer                                 |   |   |  |
| Softball                               |   |   |  |
| Swimming and Diving                    |   |   |  |
| Tennis                                 |   |   |  |
| Track and Field, X-Country             |   |   |  |
| Volleyball                             |   |   |  |
| Others                                 |   |   |  |
| Subtotal All Teams                     | 0   | )   | 0  |
| Expenses Not Related to Specific Teams |   |   |  |
| Total Expenses                         | 0   | )   | 0  |

37 Medical Expenses and Insurance

\$967,368 Input medical expenses and medical insurance premiums for student-athletes.

| Expenses by Object of Expenditure      | Men's Teams Only<br>Medical Expenses and<br>Insurance | Women's Teams Only<br>Medical Expenses and<br>Insurance | Not Allocated by Gender<br>Medical Expenses and<br>Insurance |
|--|---|---|--|
| Baseball                               | 40,865  |   |  |
| Basketball                             | 40,202  | 18,636  |  |
| Beach Volleyball                       |   | 18,382  |  |
| Football                               | 232,599   |   |  |
| Golf                                   | 2,858   | 1,161   |  |
| Gymnastics                             |   | 27,550  |  |
| Soccer                                 |   | 12,658  |  |
| Softball                               |   | 16,319  |  |
| Swimming and Diving                    | 32,575  | 32,575  |  |
| Tennis                                 | 6,742   | 9,719   |  |
| Track and Field, X-Country             | 25,648  | 25,649  |  |
| Volleyball                             |   | 9,397   |  |
| Others                                 |   |   |  |
| Subtotal All Teams                     | 381,489   | 172,046   | 0  |
| Expenses Not Related to Specific Teams |   |   | 413,833  |
| Total Expenses                         | 381,489   | 172,046   | 413,833  |

38 Memberships and Dues

\$118,466 Input memberships, conference and association dues.

|  | Men's Teams Only     | Women's Teams Only   | Not Allocated by<br>Gender |
|--|----------------------|----------------------|----------------------------|
| <b>Expenses by Object of Expenditure</b> | Memberships and Dues | Memberships and Dues | Memberships and Dues       |
| Baseball                                 | 3,361                |                      |                            |
| Basketball                               | 6,945                | 858                  |                            |
| Beach Volleyball                         |                      | 3,808                |                            |
| Football                                 | 26,423               |                      |                            |
| Golf                                     | 8,181                | 8,962                | ,                          |
| Gymnastics                               |                      | 4,245                |                            |
| Soccer                                   |                      | 950                  |                            |
| Softball                                 |                      | 495                  |                            |
| Swimming and Diving                      | 751                  | 751                  |                            |
| Tennis                                   | 4,726                | 644                  |                            |
| Track and Field, X-Country               | 425                  | 425                  |                            |
| Volleyball                               |                      | 1,836                |                            |
| Others                                   |                      |                      |                            |
| Subtotal All Teams                       | 50,812               | 22,974               | . 0                        |
| Expenses Not Related to Specific Teams   |                      |                      | 44,680                     |
| Total Expenses                           | 50,812               | 22,974               | 44,680                     |

39 Student-Athlete Meals (non-travel)

\$1,270,132 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

| Expenses by Object of Expenditure      | Men's Teams Only<br>Student-Athlete Meals<br>(non-travel) | Women's Teams Only<br>Student-Athlete Meals<br>(non-travel) | Not Allocated by Gender<br>Student-Athlete Meals<br>(non-travel) |
|--|---|---|--|
| Baseball                               | 12,272  |   |  |
| Basketball                             | 20,288  | 17,390  |  |
| Beach Volleyball                       |   | 7,176   |  |
| Football                               | 158,159   |   |  |
| Golf                                   | 2,045   | 1,796   |  |
| Gymnastics                             |   | 3,991   |  |
| Soccer                                 |   | 10,313  |  |
| Softball                               |   | 9,848   |  |
| Swimming and Diving                    | 4,887   | 4,888   |  |
| Tennis                                 | 8,012   | 3,585   |  |
| Track and Field, X-Country             | 15,107  | 15,107  |  |
| Volleyball                             |   | 4,326   |  |
| Others                                 |   |   |  |
| Subtotal All Teams                     | 220,770   | 78,420  | 0  |
| Expenses Not Related to Specific Teams |   |   | 970,942  |
| Total Expenses                         | 220,770   | 78,420  | 970,942  |

- 40 Other Operating \$19,012,093 Input any operating expenses paid by athletics in the report year which Expenses cannot be classified into one of the stated categories, including:
  - Non-team travel (conferences, etc.).
  - Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

|  | Men's Teams Only            | Women's Teams Only          | Not Allocated by<br>Gender  |
|--|-----------------------------|-----------------------------|-----------------------------|
| Expenses by Object of Expenditure      | Other Operating<br>Expenses | Other Operating<br>Expenses | Other Operating<br>Expenses |
| Baseball                               | 876,746                     |                             |                             |
| Basketball                             | 662,041                     | 301,983                     |                             |
| Beach Volleyball                       |                             | 71,162                      |                             |
| Football                               | 2,112,817                   |                             |                             |
| Golf                                   | 136,201                     | 123,080                     |                             |
| Gymnastics                             |                             | 421,624                     |                             |
| Soccer                                 |                             | 37,870                      |                             |
| Softball                               |                             | 420,455                     |                             |
| Swimming and Diving                    | 85,535                      | 85,535                      |                             |
| Tennis                                 | 40,572                      | 83,172                      |                             |
| Track and Field, X-Country             | 402,496                     | 402,496                     |                             |
| Volleyball                             |                             | 71,141                      |                             |
| Others                                 |                             |                             |                             |
| Subtotal All Teams                     | 4,316,408                   | 2,018,518                   | 0                           |
| Expenses Not Related to Specific Teams |                             |                             | 12,677,167                  |
| Total Expenses                         | 4,316,408                   | 2,018,518                   | 12,677,167                  |

- Bowl \$1,524,401 Input all expenditures related to participation in a post-season bowl game, including: Expenses
  - Team travel, lodging and meal expenses.
  - Bonuses related to bowl participation.
  - Spirit groups.
  - Uniforms.

Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

|  | Men's Teams Only Women's Teams Only Not Allocated by Gender |                      |                      |  |
|--|---|----------------------|----------------------|--|
| <b>Expenses by Object of Expenditure</b> | <b>Bowl Expenses</b>  | <b>Bowl Expenses</b> | <b>Bowl Expenses</b> |  |
| Baseball                                 |   |                      |                      |  |
| Basketball                               |   |                      |                      |  |
| Beach Volleyball                         |   |                      |                      |  |
| Football                                 | 1,524,401   |                      |                      |  |
| Golf                                     |   |                      |                      |  |
| Gymnastics                               |   |                      |                      |  |
| Soccer                                   |   |                      |                      |  |
| Softball                                 |   |                      |                      |  |
| Swimming and Diving                      |   |                      |                      |  |
| Tennis                                   |   |                      |                      |  |
| Track and Field, X-Country               |   |                      |                      |  |
| Volleyball                               |   |                      |                      |  |
| Others                                   |   |                      |                      |  |
| Subtotal All Teams                       | 1,524,401   | 0                    | 0                    |  |
| Expenses Not Related to Specific Teams   | }   |                      |                      |  |
| Total Expenses                           | 1,524,401   | 0                    | 0                    |  |

41A Bowl Expenses - Coaching Compensation/Bonuses

\$456,620 Input all coaching bonuses related to participation in a post-season bowl game.

Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.

| Expenses by Object of Expenditure      | Men's Teams Only<br>Bowl Expenses - Coaching<br>Compensation/Bonuses | Women's Teams Only<br>Bowl Expenses - Coaching<br>Compensation/Bonuses | Not Allocated by Gender<br>Bowl Expenses - Coaching<br>Compensation/Bonuses |
|--|--|--|---|
| Baseball                               |  |  |   |
| Basketball                             |  |  |   |
| Beach Volleyball                       |  |  |   |
| Football                               | 456,620  |  |   |
| Golf                                   |  |  |   |
| Gymnastics                             |  |  |   |
| Soccer                                 |  |  |   |
| Softball                               |  |  |   |
| Swimming and Diving                    |  |  |   |
| Tennis                                 |  |  |   |
| Track and Field, X-Country             |  |  |   |
| Volleyball                             |  |  |   |
| Others                                 |  |  |   |
| Subtotal All Teams                     | 456,620  | 0  | 0   |
| Expenses Not Related to Specific Teams |  |  |   |
| Total Expenses                         | 456,620  | 0  | 0   |

**Total Operating Expenses** 

\$137,451,520 Total of Categories 20-41A.

|  | Men's Teams Only            | Women's Teams Only          | Not Allocated by<br>Gender  |
|--|-----------------------------|-----------------------------|-----------------------------|
| Expenses by Object of<br>Expenditure   | Total Operating<br>Expenses | Total Operating<br>Expenses | Total Operating<br>Expenses |
| Baseball                               | 5,565,682                   |                             |                             |
| Basketball                             | 8,618,878                   | 4,513,183                   |                             |
| Beach Volleyball                       |                             | 956,748                     |                             |
| Football                               | 31,561,996                  |                             |                             |
| Golf                                   | 1,144,641                   | 986,815                     |                             |
| Gymnastics                             |                             | 2,911,471                   |                             |
| Soccer                                 |                             | 1,720,359                   |                             |
| Softball                               |                             | 3,053,717                   |                             |
| Swimming and Diving                    | 1,419,325                   | 1,419,331                   |                             |
| Tennis                                 | 1,163,323                   | 1,184,611                   |                             |
| Track and Field, X-Country             | 2,788,039                   | 2,788,044                   |                             |
| Volleyball                             |                             | 1,660,621                   |                             |
| Others                                 |                             |                             |                             |
| Subtotal All Teams                     | 52,261,884                  | 21,194,900                  | 0                           |
| Expenses Not Related to Specific Teams | 0                           | 0                           | 63,994,736                  |
| Total Expenses                         | 52,261,884                  | 21,194,900                  | 63,994,736                  |

#### **Athletics Participation**

Table 563 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

|                        | ]             | Number of Participants Number of Participants Number of Participants |                  |                |                        |                                  |                  |  |
|------------------------|---------------|--|------------------|----------------|------------------------|----------------------------------|------------------|--|
|                        |               |  |                  | _              | oating on a<br>nd Team | Participating on a<br>Third Team |                  |  |
| Sport                  | Coed<br>Teams | Men's<br>Teams   | Women's<br>Teams | Men's<br>Teams | Women's<br>Teams       | Men's<br>Teams                   | Women's<br>Teams |  |
| Baseball               |               | 36   |                  |                |                        |                                  |                  |  |
| Basketball             |               | 15   | 13               |                |                        |                                  |                  |  |
| Beach Volleyball       |               |  | 21               |                | 3                      |                                  |                  |  |
| Cross Country          |               | 11   | 19               | 8              | 17                     | 8                                | 17               |  |
| Football               |               | 120  |                  | 2              |                        | 2                                |                  |  |
| Golf                   |               | 8  | 9                |                |                        |                                  |                  |  |
| Gymnastics             |               |  | 17               |                |                        |                                  |                  |  |
| Soccer                 |               |  | 34               |                |                        |                                  |                  |  |
| Softball               |               |  | 21               |                |                        |                                  |                  |  |
| Swimming and Diving    |               | 26   | 31               |                |                        |                                  |                  |  |
| Tennis                 |               | 7  | 10               |                |                        |                                  |                  |  |
| Track, Indoor          |               | 29   | 43               | 29             | 43                     | 8                                | 17               |  |
| Track, Outdoor         |               | 33   | 44               | 29             | 43                     | 8                                | 17               |  |
| Volleyball             |               |  | 16               |                | 3                      |                                  |                  |  |
| Others                 |               |  |                  |                |                        |                                  |                  |  |
| Total Participants     |               | 285  | 278              | 68             | 109                    | 26                               | 51               |  |
| Participant Proportion |               | 50.6%  | 49.4%            |                |                        |                                  |                  |  |

|                                    | ]            | Number of    | f Participants | Number o     | f Participants | Number of    | f Participants |
|------------------------------------|--------------|--------------|----------------|--------------|----------------|--------------|----------------|
|                                    |              |              |                | Partici      | pating on a    | Particip     | pating on a    |
|                                    |              |              |                | Secon        | nd Team        | Thir         | d Team         |
| Sport                              | Coed         | Men's        | Women's        | Men's        | Women's        | Men's        | Women's        |
|                                    | <b>Teams</b> | <b>Teams</b> | <b>Teams</b>   | <b>Teams</b> | <b>Teams</b>   | <b>Teams</b> | Teams          |
| Unduplicated Count of Participants |              | 247          | 215            |              |                |              |                |

## **Head Coaching Assignments - Men's Teams**

Table 2A

9 Table 2A - - - Head Coaches Assignments Men's Teams

#### **Head Coaches of Men's Teams**

|                                | I | Male Coach | nes - Head C                        | count   | $\mathbf{F}$ | emale Coac | ches - Head | Count |
|--------------------------------|---|------------|-------------------------------------|---|--------------|------------|-------------|-------|
| Sport                          |   |            | Full Time<br>University<br>Employee | Part Time<br>University<br>Employee or<br>Volunteer | Coaching     | Coaching   |             | •     |
| Baseball                       | 1 |            | 1                                   |   |              |            |             |       |
| Basketball                     | 1 |            | 1                                   |   |              |            |             |       |
| Football                       | 1 |            | 1                                   |   |              |            |             |       |
| Golf                           | 1 |            | 1                                   |   |              |            |             |       |
| Swimming and Diving            |   | 2          | 2                                   |   |              |            |             |       |
| Tennis                         |   | 2          | 2                                   |   |              |            |             |       |
| Track and Field, X-Country     |   | 1          | 1                                   |   |              |            |             |       |
| Others                         |   |            |                                     |   |              |            |             |       |
| Coaching<br>Position<br>Totals | 4 | 5          | 9                                   | 0   | 0            | 0          | 0           | 0     |

## **Head Coaching Assignments - Women's Teams**

Table 2B

12 Table 2B - - - Head Coaches Assignments Women's Teams

#### **Head Coaches of Women's Teams**

|                                   | N | Iale Coach | nes - Head C | Count   | Fe       | emale Coac | hes - Head | Count   |
|-----------------------------------|---|------------|--------------|---|----------|------------|------------|---|
| Sport                             |   |            | •            | Part Time<br>University<br>Employee or<br>Volunteer | Coaching |            | University | Part Time<br>University<br>Employee or<br>Volunteer |
| Basketball                        |   |            |              |   | 1        |            | 1          |   |
| Beach<br>Volleyball               | 1 |            | 1            |   |          |            |            |   |
| Golf                              |   |            |              |   | 1        |            | 1          |   |
| Gymnastics                        |   |            |              |   | 1        |            | 1          |   |
| Soccer                            | 1 |            | 1            |   |          |            |            |   |
| Softball                          |   |            |              |   | 1        |            | 1          |   |
| Swimming and Diving               |   | 2          | 2            |   |          |            |            |   |
| Tennis                            |   | 1          | 1            |   |          | 1          | 1          |   |
| Track and<br>Field, X-<br>Country |   | 1          | 1            |   |          |            |            |   |
| Volleyball                        |   |            |              |   | 1        |            | 1          |   |
| Others                            |   |            |              |   |          |            |            |   |
| Coaching<br>Position<br>Totals    | 2 | 4          | 6            | 0   | 5        | 1          | 6          | 0   |

## **Assistant Coaching Assignments - Men's Teams**

Table 3A

29 Table 3A - - - Assistant Coaches Assignments Men's Teams

#### **Assistant Coaches of Men's Teams**

|                                | I  | Male Coach | nes - Head C                        | Count   | F        | emale Coac | ches - Head | Count |
|--------------------------------|----|------------|-------------------------------------|---|----------|------------|-------------|-------|
| Sport                          |    |            | Full Time<br>University<br>Employee | Part Time<br>University<br>Employee or<br>Volunteer | Coaching | Coaching   |             | •     |
| Baseball                       | 2  | 1          | 2                                   | 1   |          |            |             |       |
| Basketball                     | 3  |            | 3                                   |   |          |            |             |       |
| Football                       | 9  |            | 9                                   |   |          |            |             |       |
| Golf                           | 1  |            | 1                                   |   |          |            |             |       |
| Swimming and Diving            |    | 3          | 2                                   | 1   |          |            |             |       |
| Tennis                         |    | 1          |                                     | 1   |          |            |             |       |
| Track and Field, X-Country     |    | 7          | 3                                   | 4   |          | 2          | 1           | 1     |
| Others                         |    |            |                                     |   |          |            |             |       |
| Coaching<br>Position<br>Totals | 15 | 12         | 20                                  | 7   | 0        | 2          | 1           | 1     |

## **Assistant Coaching Assignments - Women's Teams**

Table 3B

31 Table 3B - - - Assistant Coaches Assignments Women's Teams

## **Assistant Coaches of Women's Teams**

|                                   | $\mathbf{N}$    | <b>Iale Coac</b> l | ies - Head C               | Count                                  | Fe               | emale Coac         | ches - Head                | Count            |
|-----------------------------------|-----------------|--------------------|----------------------------|--|------------------|--------------------|----------------------------|------------------|
| Sport                             | Full Time       | Part Time          | <b>Full Time</b>           | <b>Part Time</b>                       | <b>Full Time</b> | <b>Part Time</b>   | <b>Full Time</b>           | <b>Part Time</b> |
| _                                 | Coaching Duties | Coaching<br>Duties | <b>University Employee</b> | University<br>Employee or<br>Volunteer | _                | Coaching<br>Duties | <b>University Employee</b> | •                |
| Basketball                        |                 |                    |                            |  | 3                |                    | 3                          |                  |
| Beach<br>Volleyball               | 1               | 1                  | 1                          | 1                                      |                  |                    |                            |                  |
| Golf                              |                 |                    |                            |  | 1                |                    | 1                          |                  |
| Gymnastics                        | 2               |                    | 2                          |  |                  | 1                  |                            | 1                |
| Soccer                            | 1               | 1                  | 1                          | 1                                      | 1                |                    | 1                          |                  |
| Softball                          | 1               |                    | 1                          |  | 1                | 1                  | 1                          | 1                |
| Swimming and Diving               |                 | 3                  | 2                          | 1                                      |                  | 1                  | 1                          |                  |
| Tennis                            |                 |                    |                            |  |                  |                    |                            |                  |
| Track and<br>Field, X-<br>Country |                 | 7                  | 3                          | 4                                      |                  | 2                  | 1                          | 1                |
| Volleyball                        | 1               |                    | 1                          |  | 1                | 1                  | 1                          | 1                |
| Others                            |                 |                    |                            |  |                  |                    |                            |                  |
| Coaching<br>Position<br>Totals    | 6               | 12                 | 11                         | 7                                      | 7                | 6                  | 9                          | 4                |

#### **Other Reporting Items**

#### **AUP Data Categories:**

**50 - Excess Transfers to Institution:** \$7,899,796

**51 - Conference Realignment Expenses:** \$0

52 - Total Athletics Related Debt: \$242,716,239

**53 - Total Institutional Debt:** \$578,590,212

**54 - Athletics Dedicated Endowments:** \$25,259,908

**55 - Institutional Endowments:** \$455,334,006

**56 - Athletics Related Capital Expenditures:** \$5,824,002

#### Other Data Categories:

**Institutional Expenses:** \$948,583,789

**Athletically-Related Facilities Annual Debt Service:** \$20,489,128

**Institution's Annual Debt Service:** \$42,152,863

**Institution's Education and General Expenses:** \$790,358,937

Average Cost of Full Grant-in-Aid - In-State: \$33,676

Average Cost of Full Grant-in-Aid - Out-of-State: \$50,563

**Average Cost of Attendance - In-State:** \$33,676

Average Cost of Attendance - Out-of-State: \$50,563

**Expenses Dedicated to Compliance:** \$735,417

Name of Compliance Software Used: JumpForward

**Compliance FTEs:** 4

## **Revenue Distribution - Sports Sponsored**

**Distribution Year: 2019** 

Academic Year of Sport Sponsorship Information: 2017-18

| Men's Sports   | Women's Sports  | <b>Mixed Sports</b>           |
|--|---|-------------------------------|
| <b>x</b> Baseball                                    | <b>x</b> Softball                                     |                               |
| <b>x</b> Football                                    | <b>x</b> Women's Basketball                           |                               |
| <b>x</b> Men's Basketball                            | x Women's Beach Volleyball                            |                               |
| <b>x</b> Men's Cross Country                         | x Women's Cross Country                               |                               |
| <b>x</b> Men's Golf                                  | <b>x</b> Women's Golf                                 |                               |
| <b>x</b> Men's Swimming and Diving                   | x Women's Gymnastics                                  |                               |
| <b>x</b> Men's Tennis                                | x Women's Soccer                                      |                               |
| x Men's Track, Indoor                                | x Women's Swimming and Diving                         |                               |
| x Men's Track, Outdoor                               | <b>x</b> Women's Tennis                               |                               |
|  | x Women's Track, Indoor                               |                               |
|  | x Women's Track, Outdoor                              |                               |
|  | <b>x</b> Women's Volleyball                           |                               |
| Total Men's Sports Sponsored: 9                      | Total Women's Sports Sponsored: 12                    | Total Mixed Sports Sponsored: |
| Current Year's Submission of Sports<br>Sponsored: 21 | Previous Year's Submission of Sports<br>Sponsored: 21 | Variance: 0                   |

#### **Revenue Distribution - Grants-in-Aid**

**Distribution Year: 2019** 

Academic Year of Grant-in-Aid Information: 2017-18

#### Men's Team Sports

| Men's Team Sport           | Athletic Aid<br>Equivalency (A) | Exhausted Eligibility<br>or Medical<br>Equivalency (B) | Total Revenue Distribution Equivalencies Awarded (A+B) |
|----------------------------|---------------------------------|--|--|
| Baseball                   | 11.68                           | 0  | 11.68  |
| Basketball                 | 13                              | 2.5  | 15.5   |
| Football                   | 77.22                           | 0.84   | 78.06  |
| Golf                       | 3.95                            | 0  | 3.95   |
| Swimming and Diving        | 9.8                             | 0.01   | 9.81   |
| Tennis                     | 4.49                            | 0.32   | 4.81   |
| Track and Field, X-Country | 12.02                           | 1.82   | 13.84  |
| Total Men's                | 132.16                          | 5.49   | 137.65   |

## Women's Team Sports

| Women's Team Sport         | Athletic Aid<br>Equivalency (A) | Exhausted Eligibility<br>or Medical<br>Equivalency (B) | Total Revenue Distribution Equivalencies Awarded (A+B) |
|----------------------------|---------------------------------|--|--|
| Basketball                 | 13                              | 1  | 14   |
| Beach Volleyball           | 4.98                            | 0  | 4.98   |
| Golf                       | 5.17                            | 0  | 5.17   |
| Gymnastics                 | 12                              | 0  | 12   |
| Soccer                     | 13.99                           | 0  | 13.99  |
| Softball                   | 11.28                           | 1.03   | 12.31  |
| Swimming and Diving        | 11.93                           | 2.03   | 13.96  |
| Tennis                     | 6                               | 1  | 7  |
| Track and Field, X-Country | 16.81                           | 0.66   | 17.47  |
| Volleyball                 | 12                              | 0  | 12   |
| Total Women's              | 107.16                          | 5.72   | 112.88   |

### Mixed Team Sports

| Mixed Team Sport | Athletic Aid<br>Equivalency (A) | Exhausted Eligibility<br>or Medical<br>Equivalency (B) | Total Revenue Distribution Equivalencies Awarded (A+B) |
|------------------|---------------------------------|--|--|
| T-4-1 M: J       | 0                               | Equivalency (B)  | O O  |
| Total Mixed      | U                               | 0  | U  |

| Prior Year Total Rev Dist | Current Year Total Rev Dist | Variance Between Prior and |
|---------------------------|-----------------------------|----------------------------|
| Equivalencies             | Equivalencies               | Current Year               |
| 247.47                    | 250.53                      | 3.06 (1.24%)               |

#### **Revenue Distribution - Pell Grants**

**Distribution Year: 2019** 

**Academic Year of Pell Grant Information: 2017-18** 

## Men's Team Sports

| Sport                      | 2017-18 Pell<br>Grants | Prior Year Pell<br>Grants | Variance<br>Totals | Total Dollar Amount for SAs on Pell Grants |
|----------------------------|------------------------|---------------------------|--------------------|--|
| Baseball                   | 3                      | 2                         | 1                  | 8,510                                      |
| Basketball                 | 7                      | 7                         | 0                  | 34,201                                     |
| Football                   | 54                     | 61                        | -7                 | 241,950                                    |
| Golf                       |                        | 0                         | 0                  |  |
| Swimming and Diving        | 2                      | 0                         | 2                  | 9,490                                      |
| Tennis                     | 2                      | 3                         | -1                 | 4,730                                      |
| Track and Field, X-Country | 14                     | 16                        | -2                 | 69,753                                     |
| Men's Total                | 82                     | 89                        | -7                 | 368,634                                    |

## Women's Team Sports

| Sport                      | 2017-18 Pell<br>Grants | Prior Year Pell<br>Grants | Variance<br>Totals | Total Dollar Amount for SAs on<br>Pell Grants |
|----------------------------|------------------------|---------------------------|--------------------|---|
| Basketball                 | 3                      | 1                         | 2                  | 17,760  |
| Beach Volleyball           | 2                      | 3                         | -1                 | 9,890   |
| Golf                       |                        | 1                         | -1                 |   |
| Gymnastics                 |                        | 0                         | 0                  |   |
| Soccer                     | 4                      | 5                         | -1                 | 11,680  |
| Softball                   | 3                      | 2                         | 1                  | 8,075   |
| Swimming and Diving        | 2                      | 1                         | 1                  | 6,440   |
| Tennis                     | 2                      | 1                         | 1                  | 11,050  |
| Track and Field, X-Country | 13                     | 20                        | -7                 | 56,460  |
| Volleyball                 |                        | 0                         | 0                  |   |
| Women's Total              | 29                     | 34                        | -5                 | 121,355                                       |

## Mixed Team Sports

| Sport          | 2017-18 Pell | Prior Year Pell | Variance | Total Dollar Amount for SAs on Pell |
|----------------|--------------|-----------------|----------|-------------------------------------|
|                | Grants       | Grants          | Totals   | Grants                              |
| Mixed<br>Total | 0            |                 | 0        | 0                                   |

|       | 2017-18 Pell | Prior Year Pell | Variance | Total Dollar Amount for SAs on Pell |
|-------|--------------|-----------------|----------|-------------------------------------|
|       | Grants       | Grants          | Totals   | Grants                              |
| Total | 111          | 123             | -12      | \$489,989                           |

|           | Comments |
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| Comments: |          |
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Reporting Institution: Louisiana State University

**Reporting Year (FY):** 2018

#### **Miscellaneous Information**

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student Aid Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

| Men's Teams   | \$8,448,873  |
|---------------|--------------|
| Women's Teams | \$6,549,735  |
| Total Amount  | \$14,998,608 |

## Recruiting Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

| Men's Teams   | \$2,137,932 |
|---------------|-------------|
| Women's Teams | \$523,670   |

| Total Amount | \$2,661,602 |
|--------------|-------------|

Head Coaches Input compensation, bonuses and benefits paid to all coaches reportable on the university or Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

| Average Salaries of Head<br>Coaches | Dollars per 1<br>FTE | FTE's | Dollars per<br>Position | Number of<br>Positions |  |
|-------------------------------------|----------------------|-------|-------------------------|------------------------|--|
| Men's Teams                         | \$1,311,955          | 7.5   | \$1,093,295             | 9                      |  |
| Women's Teams                       | \$393,474            | 9.5   | \$339,818               | 11                     |  |

Assistant Input compensation, bonuses and benefits paid to all coaches reportable on the university or Coaches Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

| Average Salaries of Assistant<br>Coaches | Dollars per FTE's FTE | Dollars per<br>Position | Number of<br>Positions |  |
|--|-----------------------|-------------------------|------------------------|--|
| Men's Teams                              | \$567,224 18.5        | \$476,984               | 22                     |  |
| Women's Teams                            | \$167,574 14.5        | \$134,990               | 18                     |  |

# **Statement of Revenues and Expenses For the fiscal year ended 2018 (UNAUDITED)**

| ID   | Item  | Football     | Men's       | Women's<br>Basketball |             | Non-Program Specific | Total        |
|------|---|--------------|-------------|-----------------------|-------------|----------------------|--------------|
| Reve | enues   |              |             |                       |             |                      |              |
| 1    | Ticket Sales  | \$34,536,893 | \$1,700,956 | \$118,116             | \$3,096,587 | \$829,253            | \$40,281,805 |
| 2    | Direct State or Other<br>Government Support   | \$0          | \$0         | \$0                   | \$0         | \$0                  | \$0          |
| 3    | Student Fees  | \$0          | \$0         | \$0                   | \$0         | \$0                  | \$0          |
| 4    | Direct Institutional<br>Support   | \$0          | \$0         | \$0                   | \$0         | \$0                  | \$0          |
| 5    | Less - Transfers to<br>Institution  | \$0          | \$0         | \$0                   | \$0         | \$0                  | \$0          |
| 6    | Indirect Institutional<br>Support   | \$0          | \$0         | \$0                   | \$0         | \$0                  | \$0          |
| 6A   | Indirect Institutional<br>Support - Athletic<br>Facilities Debt Service,<br>Lease and Rental Fees | \$0          | \$0         | \$0                   | \$0         | \$0                  | \$0          |
| 7    | Guarantees  | \$4,000,000  | \$0         | \$0                   | \$0         | \$0                  | \$4,000,000  |
| 8    | Contributions   | \$22,129,595 | \$1,240,282 | \$47,427              | \$3,158,595 | \$6,615,190          | \$33,191,089 |
| 9    | In-Kind   | \$788,161    | \$70,000    | \$70,000              | \$832,180   | \$119,250            | \$1,879,591  |
| 10   | Compensation and<br>Benefits provided by a<br>third party   | \$0          | \$0         | \$0                   | \$0         | \$0                  | \$0          |
| 11   | Media Rights  | \$12,246,000 | \$3,326,953 | \$0                   | \$0         | \$23,305,479         | \$38,878,432 |
| 12   | NCAA Distributions  | \$0          | \$2,124,383 | \$46,165              | \$245,375   | \$0                  | \$2,415,923  |
| 13   | Conference Distributions (Non Media and Non Bowl)   | \$7,593,299  | \$343,135   | \$0                   | \$0         | \$1,586,842          | \$9,523,276  |
| 14   | Program, Novelty,<br>Parking and Concession<br>Sales  | \$2,940,310  | \$106,090   | \$9,800               | \$448,459   | \$3,826,242          | \$7,330,901  |
| 15   | Royalties, Licensing,<br>Advertisement and<br>Sponsorships  | \$0          | \$0         | \$0                   | \$0         | \$3,073,470          | \$3,073,470  |
| 16   | Sports Camp Revenues  | \$0          | \$0         | \$0                   | \$0         | \$0                  | \$0          |

| ID  | Item  | Football     | Men's<br>Basketball | Women's<br>Basketball | Other<br>Sports | Non-Program<br>Specific | Total         |
|-----|---|--------------|---------------------|-----------------------|-----------------|-------------------------|---------------|
| 17  | Athletics Restricted<br>Endowment and<br>Investments Income   | \$0          | \$0                 | \$0                   | \$0             | \$1,019,788             | \$1,019,788   |
| 18  | Other Operating<br>Revenue  | \$540,294    | \$0                 | \$0                   | \$302,500       | \$1,180,335             | \$2,023,129   |
| 19  | Bowl Revenues   | \$1,805,392  | \$0                 | \$0                   | \$0             | \$0                     | \$1,805,392   |
|     | Total Operating<br>Revenues   | \$86,579,944 | \$8,911,799         | \$291,508             | \$8,083,696     | \$41,555,849            | \$145,422,796 |
| Exp | enses   |              |                     |                       |                 |                         |               |
| 20  | Athletic Student Aid  | \$4,797,976  | \$912,956           | \$944,426             | \$8,343,250     | \$972,794               | \$15,971,402  |
| 21  | Guarantees  | \$2,285,000  | \$634,000           | \$57,500              | \$124,565       | \$0                     | \$3,101,065   |
| 22  | Coaching Salaries,<br>Benefits and Bonuses<br>paid by the University<br>and Related Entities                                | \$12,270,389 | \$3,972,682         | \$1,632,277           | \$8,625,772     | \$0                     | \$26,501,120  |
| 23  | Coaching Salaries,<br>Benefits and Bonuses<br>paid by a Third Party   | \$0          | \$0                 | \$0                   | \$0             | \$0                     | \$0           |
| 24  | Support Staff/<br>Administrative<br>Compensation, Benefits<br>and Bonuses paid by the<br>University and Related<br>Entities | \$2,090,557  | \$431,742           | \$326,633             | \$991,255       | \$16,620,630            | \$20,460,817  |
| 25  | Support Staff/<br>Administrative<br>Compensation, Benefits<br>and Bonuses paid by<br>Third Party                            | \$0          | \$0                 | \$0                   | \$0             | \$0                     | \$0           |
| 26  | Severance Payments  | \$191,495    | \$0                 | \$14,554              | \$42,946        | \$76,044                | \$325,039     |
| 27  | Recruiting  | \$1,287,344  | \$511,401           | \$118,882             | \$743,975       | \$0                     | \$2,661,602   |
| 28  | Team Travel   | \$1,651,100  | \$867,707           | \$787,768             | \$3,069,954     | \$226                   | \$6,376,755   |
| 29  | Sports Equipment,<br>Uniforms and Supplies  | \$1,401,520  | \$160,589           | \$125,946             | \$1,833,302     | \$386,993               | \$3,908,350   |
| 30  | Game Expenses   | \$614,935    | \$329,136           | \$142,581             | \$857,865       | \$5,811,672             | \$7,756,189   |
| 31  | Fund Raising,<br>Marketing and<br>Promotion   | \$137,828    | \$47,403            | \$11,666              | \$201,207       | \$734,898               | \$1,133,002   |

| ID  | Item  | Football     | Men's<br>Basketball | Women's<br>Basketball | Other<br>Sports | Non-Program<br>Specific | Total         |
|-----|---|--------------|---------------------|-----------------------|-----------------|-------------------------|---------------|
| 32  | Sports Camp Expenses  | \$0          | \$0                 | \$0                   | \$0             | \$0                     | \$0           |
| 33  | Spirit Groups   | \$0          | \$0                 | \$0                   | \$0             | \$1,028,408             | \$1,028,408   |
| 34  | Athletic Facilities Debt<br>Service, Leases and<br>Rental Fee | \$0          | \$0                 | \$0                   | \$0             | \$13,455,276            | \$13,455,276  |
| 35  | Direct Overhead and<br>Administrative<br>Expenses             | \$322,833    | \$21,786            | \$12,083              | \$265,540       | \$10,801,173            | \$11,423,415  |
| 36  | Indirect Institutional<br>Support                             | \$0          | \$0                 | \$0                   | \$0             | \$0                     | \$0           |
| 37  | Medical Expenses and<br>Insurance                             | \$232,599    | \$40,202            | \$18,636              | \$262,098       | \$413,833               | \$967,368     |
| 38  | Memberships and Dues  | \$26,423     | \$6,945             | \$858                 | \$39,560        | \$44,680                | \$118,466     |
| 39  | Student-Athlete Meals (non-travel)                            | \$158,159    | \$20,288            | \$17,390              | \$103,353       | \$970,942               | \$1,270,132   |
| 40  | Other Operating<br>Expenses                                   | \$2,112,817  | \$662,041           | \$301,983             | \$3,258,085     | \$12,677,167            | \$19,012,093  |
| 41  | Bowl Expenses   | \$1,524,401  | \$0                 | \$0                   | \$0             | \$0                     | \$1,524,401   |
| 41A | Bowl Expenses -<br>Coaching<br>Compensation/Bonuses           | \$456,620    | \$0                 | \$0                   | \$0             | \$0                     | \$456,620     |
|     | Total Operating<br>Expenses                                   | \$31,561,996 | \$8,618,878         | \$4,513,183           | \$28,762,727    | \$63,994,736            | \$137,451,520 |
|     | Excess (Deficiencies)<br>of Revenues Over<br>(Under) Expenses | \$55,017,948 | \$292,921           | -\$4,221,675          | -\$20,679,031   | -\$22,438,887           | \$7,971,276   |